

NW Operation Cell- CFA
8th Floor ,
Bharat Sanchar Bhawan
Janpath, New Delhi
Ph. 011- 23714148
Fax. 011-23734366 / 23734357



भारत संचार निगम लिमिटेड
(भारत सरकार का उपक्रम)
BHARAT SANCHAR NIGAM LIMITED
(A Govt. of India Enterprise)

No. 24-30/2009 – NWO (CFA) / IN

Dated 18.10.2010

To,
All Heads of Telecom Circles /Districts
BSNL

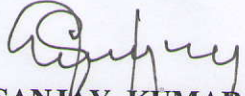
**Subject : Revision of commission structure of E-PIN franchisees of pre-paid IN Cards
(UITC/ITC/CallNow /Gulf Call Now)**

Ref: BSNL CO letter no. 36-1/2007-Sale dated 30.04.2009

Kindly refer to above mentioned letter from BSNL CO vide which instructions regarding discount structure to ITC franchisees were issued.

In partial modification of above , competent authority has decided to revise the existing Printing, selling and marketing discount for ITC E-PIN franchisees from 1.25% to 3%. Bulk and basic discount will remain same as per the existing structure. The same is only applicable till 31.12.2010.

The revised discount structure will be applicable w.e.f 18.10.2010.


(SANJAY KUMAR)
DGM (NWO II) -CFA

- Copy to- (i) Director (CFA) on BSNL Board for kind information
(ii) ED(Finance) on BSNL board for kind information
(iii) Sr. GM (BB-NWP), BSNL CO All IN Coordinators
(iv) GM (Finance-CFA), BSNL CO
(v) GMs (NWO-CFA) all circles